

# Public Interest Perspective – California LNG Access Issues and Deliverability of Supply

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# California's Energy Action Plan



## May 2003 CEC/CPUC Energy Action Plan loading order:

- Increase conservation and energy efficiency to minimize increases in electricity and natural gas demand;
- Meet demand for new generation with renewables and distributed generation;
- Add clean, fossil-fuel, central station generation if renewables not at point to meet all new demand.

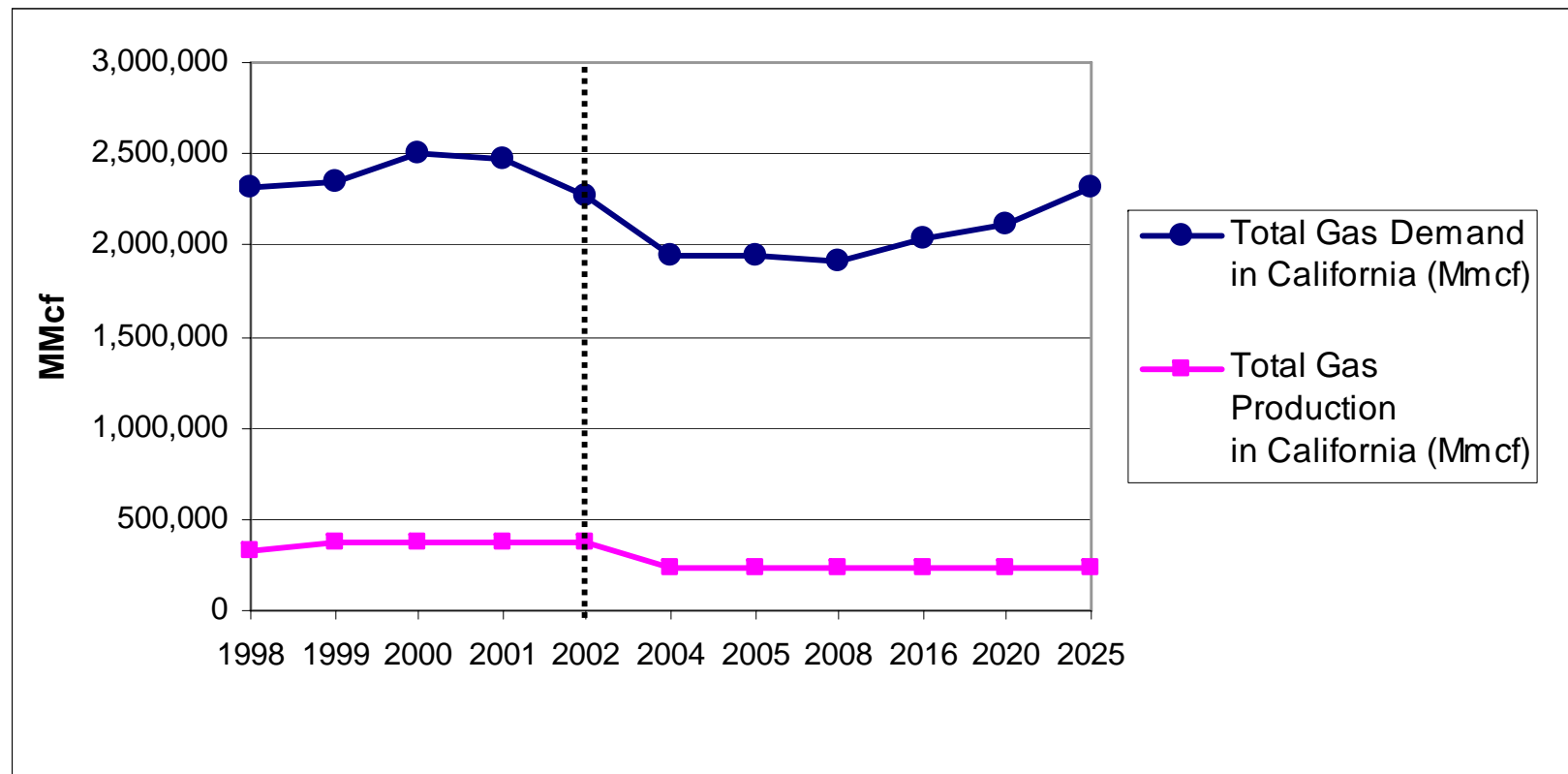
# U.S. & California natural gas 101

bcfd = billion cubic feet per day, tcf = trillion cubic feet

U.S. natural gas usage rate	60 bcfd [22 tcf/year]
DOE EIA estimate of U.S. reserves, excluding Alaska	1,400 tcf [60-year supply]
California daily usage rate	5.5 bcfd
Utility core customer usage	1.5 – 2 bcfd
Utility non-core customer usage (powerplants, industrial)	4 – 4.5 bcfd
Capacity of one LNG terminal	1 bcfd
Baja California usage rate	0.1 bcfd

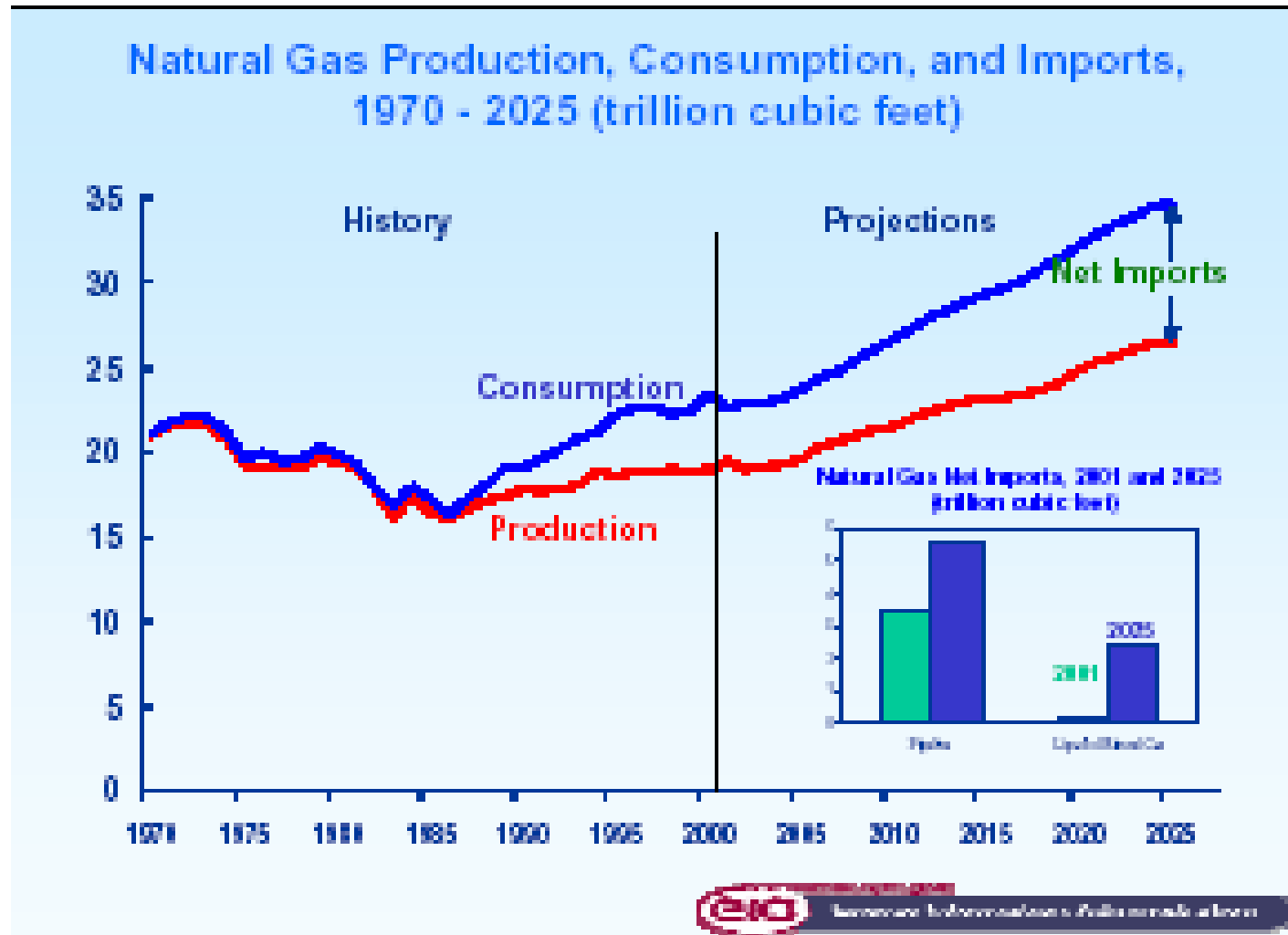
# 20% decline in natural gas demand in California since 2001

from: CEC presentation, D. Maul, Long Beach LNG Forum, April 2, 2005



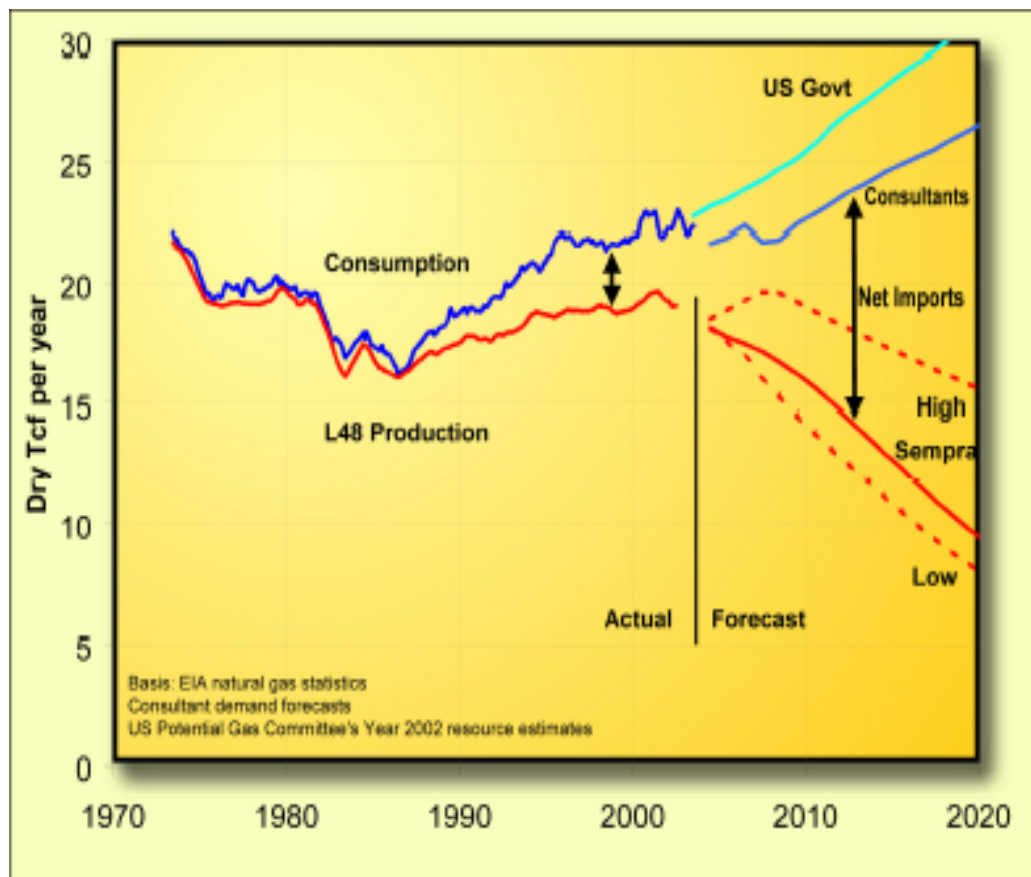
# DOE says U.S. domestic natural gas production will rise, along with Canadian production, though may not keep pace with demand

From: James Kendell, DOE EIA, *Current Natural Gas and LNG Projections*, National Association of Regulatory Utility Commissioners, July 29, 2003



# Sempra “doomsday” scenario – crisis in domestic production. False.

From: presentation by Greg Bartholomew, VP Gas Strategies, Sempra LNG, CPUC/CEC natural gas 2006-2016 workshop, December 10, 2003, San Francisco.



- **“California has little choice but to allow the development of LNG terminals”**
- **“The only decision is where and how”**

# California and natural gas needs – decreasing demand is State priority

Gas Demand, Projected Demand Increase, Gas Options	Gas Quantity, mmcf/d (million cubic feet per day)
Average daily natural gas use in California, 2004	5,500
Projected change in gas demand by 2016 over 2001 baseline	-20% <sup>a</sup>
Further potential reduction in California gas demand from low-cost energy conservation and renewable energy targets	1,400 <sup>b</sup>

Note (a): See CEC graph in Slide 4.

Note (b): Derived from Synapse Energy Economics evaluation submitted in March 23, 2004 RACE coalition comments in CPUC Utility Long-Term Natural Gas Procurement Proceeding, Rulemaking 04-01-25 30,000 Gwh of electric power saved through improved energy efficiency; 30,000 Gwh saved through accelerating renewables from 20% to 33% in 2020. 30,000 Gwh ~ equal to gas throughput of one LNG terminal. Assume 8,000 Btu/kwh mean heat rate for electricity production to account for variable mix of combined-cycle, utility boiler, and simple-cycle power generation. Additional savings possible through accelerated retirement of coastal utility boiler plants and community choice commitments to 40% renewable portfolio standard by 2017.

# Overdependence and natural gas price manipulation



CEC Integrated Energy Policy Report, Dec. 2003:

- “. . . Natural gas generation expected to increase from 36% in 2004 to 43% in 2013.”
- “LNG is opportunity to access supply from other continents, may help downward pressure on price, although overdependence on foreign supply is concern.”

Senator Orrin Hatch, Dec. 2003 – *“Must determine if price surges are result of market forces or manipulation.”*<sup>a</sup>

Bipartisan federal legislation proposed to regulate natural gas traders, April 2005.

Sempra, Shell, and BP, partners in Baja LNG project, collectively trade ~50% of natural gas bought/sold in U.S.

a) *Surge in Natural Gas Prices Brings Fear of Sharply Higher Heating Costs*, Canadian Press, 12/16/03



# April 2005 legislation to “rein in” natural gas traders

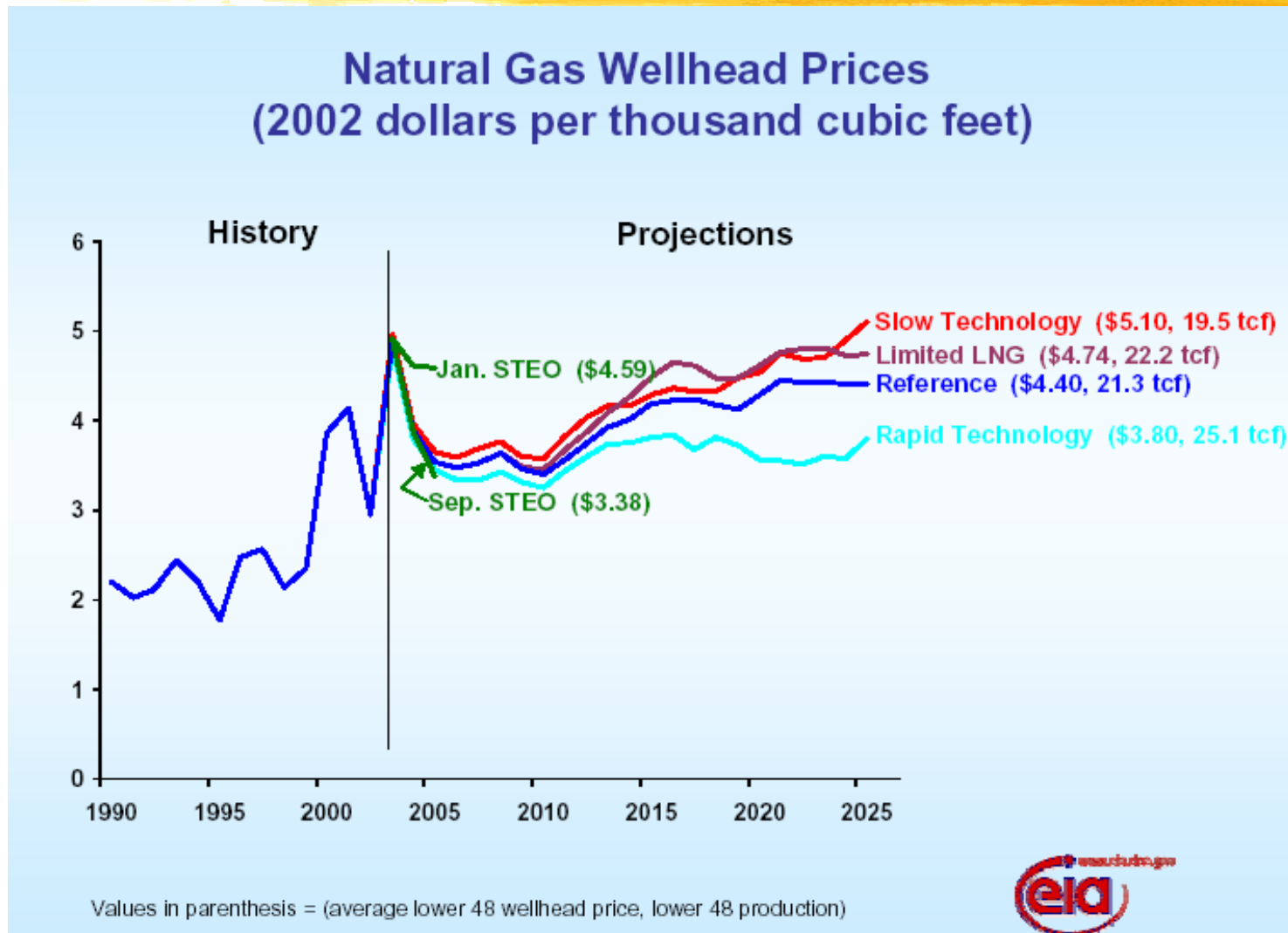
- Bipartisan federal legislation by Reps. Sam Graves (R-MO) and John Barrow (D-GA) introduced to “*bring some stability, predictability and reliability*” back to natural gas market.
- Underscores that recent gas price spikes are a result of increased speculative trading.
- Imposes new price limits on natural gas futures trading.
- Blames recent price spikes in large part on implementation of the Commodity Futures Modernization Act of 2000 which “*altered the fundamental trading rules for natural gas allowing for greater speculation by an already limited number of traders.*”
- California missing-in-action in push for legislative remedy to natural gas market gaming.

# Legislation targets market power and extreme price volatility

- Numerous trading firms (including Shell Trading) and traders have paid hundreds of millions of dollars to the Commodity Futures Trading Commission and FERC to settle charges of gas market manipulation.
- Market is not transparent. *"Regulators do not know who is trading or the volume individual trades may hold. One trader (including hedge funds) may easily control a large percentage of the market, significantly increasing prices."*
- Futures prices are ultra-volatile because the price limits of the 1990s were removed. *"Unlike other commodities, there are no meaningful and effective 'circuit breakers' to prevent extreme price volatility."*
- Legislation would reform the Commodity Exchange Act, which is being reauthorized this year, to *"restore transparency and address price volatility in the natural gas futures market."*

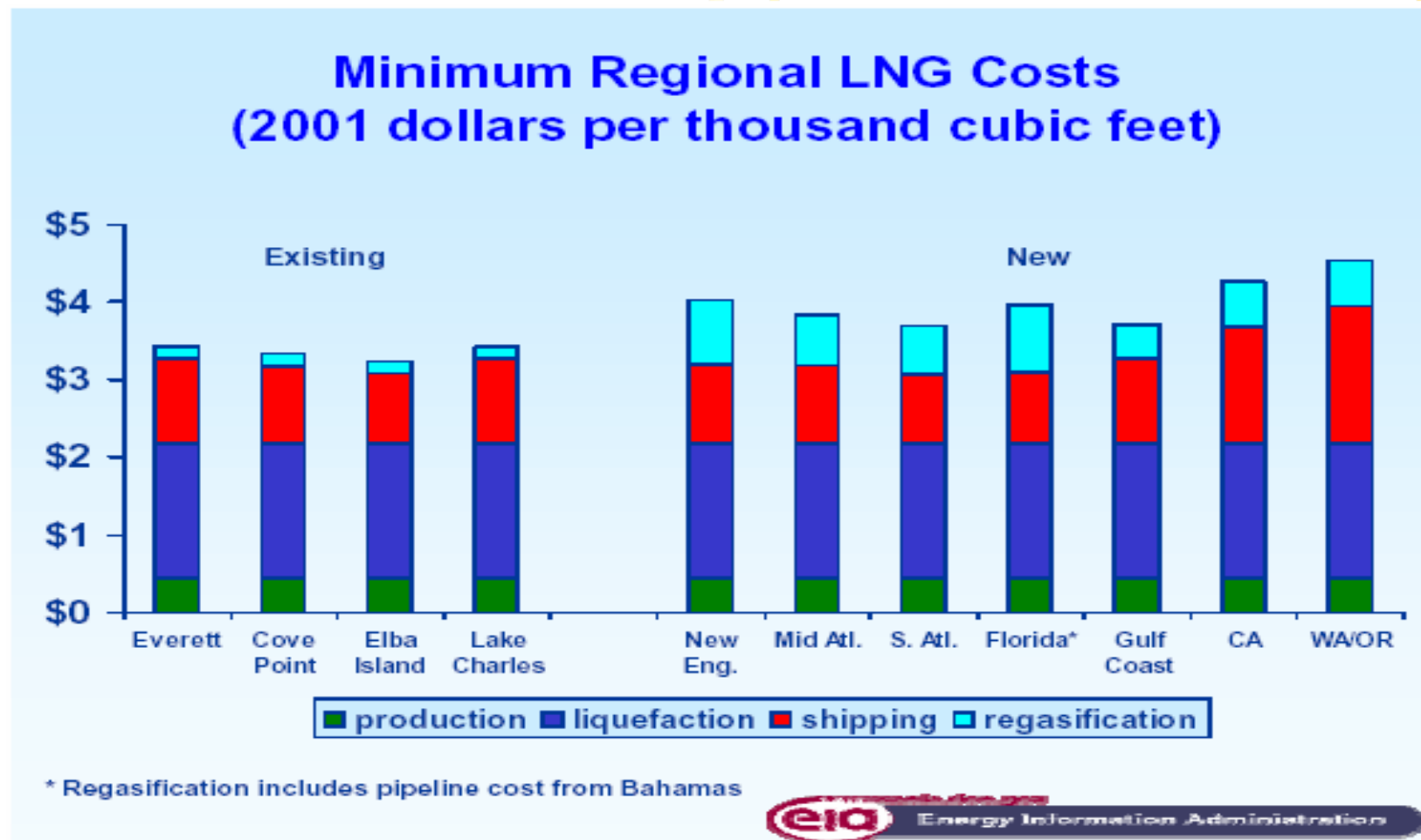
# March 2004 DOE projection: domestic gas price in \$3.80/MMBtu - \$4.40/MMBtu range in 2025

From: Dana Van Wagoner, DOE EIA, *Domestic Natural Gas Supply: A Large Resource Base Does Not Guarantee Low Long-Term Prices*, NEMS/AEO Conference, March 23, 2004



# California LNG at ~\$4.50/MMBtu, ability to compete in doubt in rational natural gas market

From: James Kendell, DOE EIA, *Current Natural Gas and LNG Projections*, National Association of Regulatory Utility Commissioners, July 29, 2003



# Solution to LNG price risk in gas-on-gas competition? Shell makes case for core contracts at CEC/CPUC workshop, 12/03

### 2. Timing is critical

- Ongoing open season process on BNP, TGN and GBN pipelines
  - ✓ Firm commitments by September 1, 2004
- Financial commitments must be made by LNG sponsors in 2004 to meet construction goals
- Expiration of El Paso and Transwestern pipeline contracts
  - ✓ LNG can be an alternative to long-term pipeline commitments
  - ✓ LNG must be a tangible, feasible alternative at the time SoCal Gas makes its decisions on interstate pipeline contract renewal



# CPUC complies - invitation to ratepayer exposure + affiliate transaction conflicts

- CPUC authorizes (Sept. 2004) Southern California Gas Co. to displace 1,400 mmcf/d of firm natural gas pipeline capacity, the equivalent throughput of two LNG terminals, with LNG supplies;
- March 2004 responses of Transwestern and El Paso, the pipeline companies that would be displaced, to CPUC proposal to allow substitution of LNG supplies for domestic natural gas firm capacity;
- El Paso: *"If utilities decline to hold EPNG capacity now, it may be unavailable to California in the future. Given the Commission's overarching goal of promising price stability and supply diversity/security, the Commission should consider requiring the utilities to continue to hold this capacity as a prudent hedge against an uncertain future."*
- Transwestern: *"Important that utilities not sacrifice long-term supply reliability in the pursuit of supply diversity."*
- CPUC decision being challenged over lack of evidentiary process.

# USCG puts GoM LNG terminals on hold

– concern over impacts of seawater regasification

- Same issue in Baja with Sempra/Shell/BP and Chevron terminals.
- No U.S. regulatory authority, either environmental or market regulatory, in Mexico.
- No California LNG proposal includes seawater regasification.





# Sempra/Shell/BP Baja LNG project

1 bcfd at startup, expansion to 2 bcfd planned

source: Institute of Americas LNG 2005





# Access and market issues - Sempra/Shell/BP Baja LNG project

- Market power concern - partners in project dominate U.S. natural gas trading business (nearly 50% of market);
- Closed access facility;
- Affiliate transactions between Sempra (or partners) and affiliates SoCalGas and SDGE are inevitable and likely critical to financial viability of project;
- Project will become critical infrastructure if much of SoCalGas/SDGE core natural gas needs supplied by LNG supplies from project;
- California has no regulatory authority in Mexico;
- Supply reliability of facility may be less assured if anti-multinational president elected in Mexico in 2006.

# Current California approach locks ratepayers into taking the risk

Current California model (aka Japanese model)	East Coast model
\$5 billion LNG supply chain, no spot cargos.	Spot cargos, <\$250 million to get started.
Long-term utility ratepayer contracts required to convince investors.	LNG shipper takes all risk.
LNG substitutes for domestic gas long-term, no competition. "Supply diversity" premium for LNG.	gas-on-gas competition w/domestic gas provides price relief.

# Excess Far East LNG liquefaction capacity, 1 bcfd available for spot cargos

8 million tons (mt) LNG = ~1 billion cubic feet per day throughput

source of table: CERA, 2005

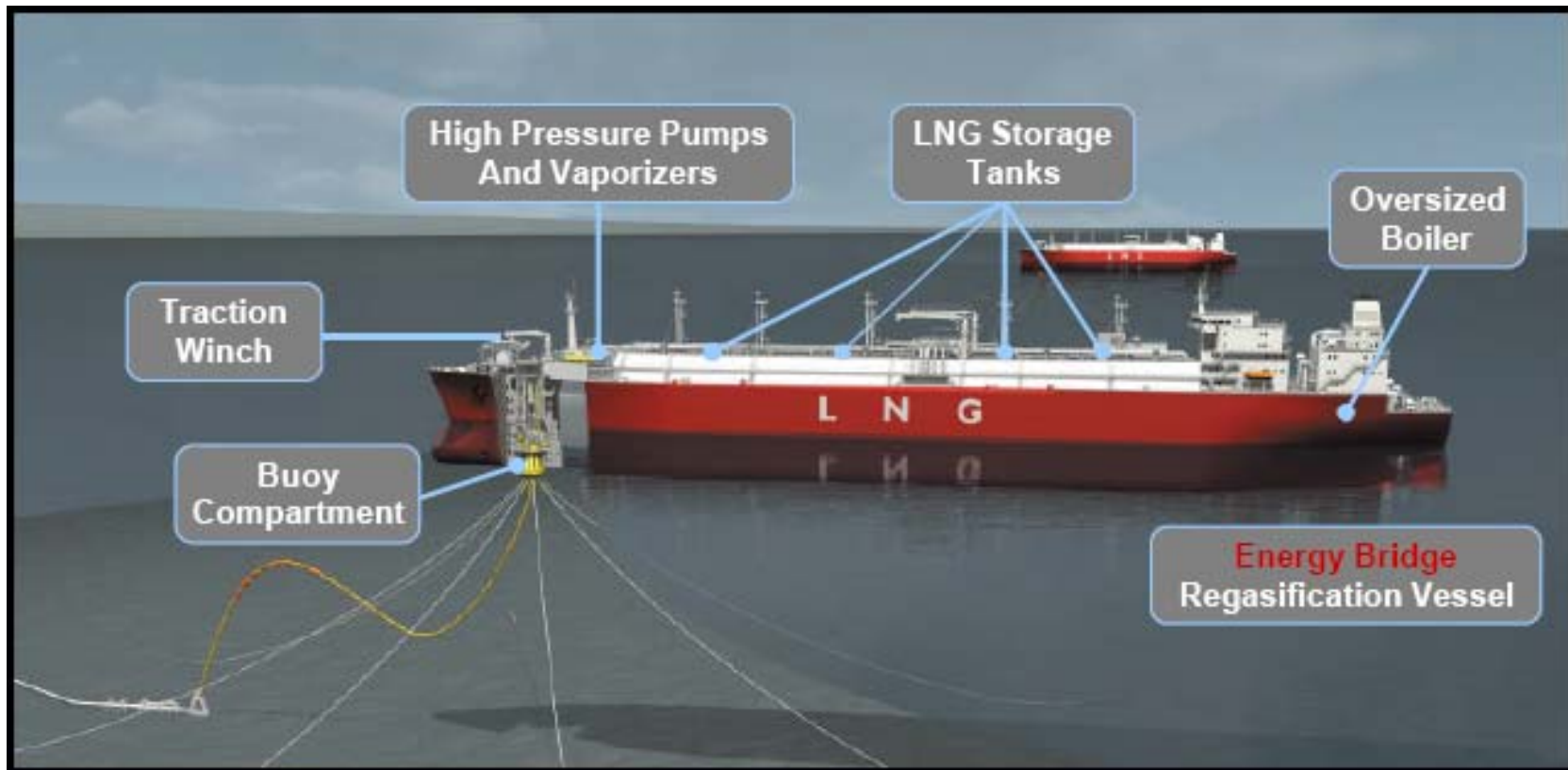
## GLOBAL LNG BALANCE

Global LNG balance 2003-2006 (mt)

	<u>2003</u>		<u>2004</u>		<u>2005</u>		<u>2006</u>	
	<u>H1</u>	<u>H2</u>	<u>H1</u>	<u>H2</u>	<u>H1</u>	<u>H2</u>	<u>H1</u>	<u>H2</u>
<b>Imports</b>								
Atlantic Basin	18.8	22.4	22.0	22.8	23.2	25.8	29.7	32.2
Pacific Basin	42.6	41.7	43.0	44.6	44.7	46.4	47.7	47.8
Total	61.4	64.1	65.0	67.4	67.9	72.2	77.4	80.0
<b>Liquefaction Capacity</b>								
Atlantic Basin	20.0	21.4	19.2	20.2	22.4	26.1	29.7	32.2
Pacific Basin	44.5	43.7	45.5	49.0	50.0	50.4	53.3	55.4
Total	64.5	65.1	64.7	69.2	72.4	76.5	83.0	87.6
<b>Global Capacity Utilization</b>	<b>95.1%</b>	<b>98.5%</b>	<b>100.5%</b>	<b>97.4%</b>	<b>93.7%</b>	<b>94.5%</b>	<b>93.3%</b>	<b>91.3%</b>

# Newest U.S. LNG terminal – March 2005 offshore, hot spot cargos delivered upstream of Henry Hub gas processing

from: K. Eisbrenner, Excelerate Energy, Institute of Americas LNG 2005, February 2005.



# LNG shipped into Gulf of Mexico has same beneficial effect on California gas supplies



- Increase in LNG imports to GoM relieves pressure on supply basins currently serving California;
- Major competitors for California LNG market, Chevron, Shell, and Sempra, also have projects in pipeline in GoM;
- Shell's GoM project in Altamira, Mexico will receive LNG from Nigeria that otherwise would be flared to atmosphere;
- In contrast, greenfield Far East LNG projects proposed by Chevron, Shell, and Sempra, would put heavy pressure on some of the most fragile environments in the Pacific Rim;
- If LNG proponents can not meet California access and gas quality requirements, Plan B is the GoM.

# LNG suppliers must meet ARB natural gas specification

- The increase in annual  $\text{NO}_x$  emissions in the SoCalGas service area could be as high as 1,000 tons/year or more if 1 bcfd of 1,120 Btu/ft<sup>3</sup> LNG enters the local market;<sup>1</sup>
- This is equivalent to  $\text{NO}_x$  emissions from ten new 500 MW combined-cycle power plants;
- Ultra-low emission standards will be phased-in for CNG vehicles in 2007-2010 timeframe;
- Loosening of specification now could impact knock resistance and make it considerably more difficult and expensive for CNG vehicle manufacturers to compete;
- More air quality impact research clearly needed before even considering an ARB specification change;
- LNG is not critical to California – onus should be on LNG suppliers to meet ARB specification, not on California to accommodate supplier's desire to minimize costs.

1) Stationary units: assume base  $\text{NO}_x$  emission rate of 50 ppm at 3%  $\text{O}_2$  increases by 10% as result of 10% Btu increase.

# Conclusions

- LNG is not a necessity for California's economic vitality;
- In this context, function of LNG (if any) should be ancillary gas-on-gas spot market competition;
- Utility core contracts should be explicitly prohibited between affiliates or partners of affiliates to minimize the potential for non-transparent contracting;
- Spot cargo model will work for at least 5-6 years due to excess Far East LNG production capacity;
- Spot model puts all price risk on LNG shipper and protects utility ratepayers from long-term contract exposure;
- It is the responsibility of the LNG supplier to meet current ARB natural gas quality specification – no reason for California to loosen specification and degrade air quality for a non-essential fuel resource.